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5
6 **UNITED STATES DISTRICT COURT**
7 **DISTRICT OF NEVADA**
8

9 LORI MIRANDA,
10 Plaintiff,

11 vs.

12 DATA SEARCH NY, INC. d/b/a TRAK
AMERICA, LLC and TRAK AMERICA, DOES
13 I-V, inclusive and ROE Corporations VI-X,
inclusive,

14 Defendants.
15

CASE NO.:

**COMPLAINT
&
EIGHT PERSON JURY
DEMANDED**

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16 1. This is a claim for actual and statutory damages brought by the named
17 plaintiff, LORI MIRANDA (hereinafter referred to as "Plaintiff" or "Miranda"), for
18 Defendants' violations of the Fair Debt Collection Practices Act (hereinafter referred to
19 as the "FDCPA"), 15 U.S.C. §1692, *et seq.*, and Nevada Revised Statutes (hereinafter
20 "NRS"), Chapters 598 *et seq.*, and 649 *et seq.*, as amended, and common law torts
21 (hereinafter "State Acts"), all of which prohibit debt collectors from engaging in abusive,
22 deceptive, harassing, unfair, and illegal practices.

23 2. Jurisdiction of this Court is invoked under 15 U.S.C. §1692k(d), 15 U.S.C.
24 §1681(p), 28 U.S.C. §1337, and supplemental jurisdiction exists for the state law claims
25 under 28 U.S.C. § 1367. Venue in this District is proper because Plaintiff resides in
26 Nevada and Defendant's collection communications were received by Plaintiff in
27 Nevada and Defendant does or transacts business in Nevada.

28 3. Miranda is a "consumer" as defined in the Act at 15 U.S.C. §1692a(3) who
allegedly owes a (past-due) consumer "debt" as defined by 15 U.S.C. § 1692a(5) and NRS

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1 649.010. Miranda is also a "consumer" as defined by 15 U.S.C. § 1681a(c) of the FCRA.

2 4. Defendant, DATA SEARCH NY, INC. d/b/a TRAK AMERICA, LLC and
3 TRAK AMERICA ("Trak America"), is a corporation, organized and existing under the
4 laws of the state of New York, with its principal place of business in Syosset, NY.

5 5. Trak America describes its business activities on its web site
6 (www.trakamerica.com) as follows:

7 Welcome to the proven nationwide legal process that has recovered
8 millions of dollars thought to be unrecoverable for the country's largest
creditors and debt buyers.

9 Step 1: Our FASTRAK predictive model determines with unparalleled
10 accuracy exactly which accounts are worth pursuing.

11 Step 2: Secure, streamlined and automated processes transmit suit worthy
accounts to the right attorney quickly and efficiently.

12 Step 3: The TRAKAmerica legal network-the best in the business-obtains
13 your legally enforceable judgments.

14 Step 4: Our in-house skip tracing experts facilitate execution on your
15 judgments by identifying hard-to-find assets and collecting the money
owed to you.

16 Result: Maximum net back for TRAKAmerica clients.

17 "TRAKAmerica recovered more than \$27 million last quarter
on warehouse paper we thought was uncollectible."
----- Publicly traded US credit card issuer

18 7. The name web site further states:
19

20 TRAKAmerica is a rapidly growing legal network management company
founded in 2000. With its unique approach, the company has been able to
21 recover millions of dollars previously believed to be unrecoverable for
some of the most astute lenders in the world. The company's success is
22 built on a nationwide network of local attorneys combined with a rigorous
analytic approach to managing thousands of accounts.

23 TRAKAmerica's unique advantage is the FASTRAK predictive model built
on empirical data from more than one million claims and nearly \$100
24 million in court costs in all fifty states. Combining FASTRAK with
vigorous attorney management maximizes net back for TRAKAmerica's
25 clients.

26 8. The same web site further states:

27 Disciplined Attorney Management

28 To keep our attorneys as productive as possible TRAKAmerica takes a

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hands-on approach. With over 125 firms nationwide in our network, TRAKAmerica treats legal management as a high volume production operation. We follow a streamlined management process to get your accounts into the courts faster.

From our database of more than a million claims we know exactly what to expect in terms of suit and judgment rates, and we manage our attorneys to these expectations. Overall performance is managed at the batch level and reviewed weekly. Work assignments are reviewed frequently and business shifts are made based on performance.

Because FASTRAK indicates which accounts to sue, we only forward productive accounts to our attorneys, with the cut-off calibrated by client to achieve individual client IRR and net back goals. As a result, our attorneys don't waste their time and your money on unproductive cases.

9. The same web site further states.:

Step 2: Getting To Court Quickly and Efficiently

Once we've run your portfolio through our model and reviewed the net back projections, our TRAKAmerica team designs a complete recovery plan based on your requirements.

First, we prepare your portfolio for our attorney network by identifying suit worthy accounts and skip tracing them for accuracy (addresses, names etc.). As we verify information, we also attempt to collect from these accounts on your behalf.

As a legal network, we can use legal talk off language in these conversations, which often means debtors agree to a payment plan rather than face the legal process.

This immediately creates cash flow for you and also helps fund court costs on accounts that ultimately will go through the legal process.

Step 3: The TRAKAmerica Legal Network

On day 31, we electronically disburse your files to our network attorney . They load your files into their systems and instantly send demand letters.

After the 30-day validation period expires, our attorneys sue those individuals who have not responded to their demand letters. Results are electronically posted and delivered to our offices each week.

It's an entirely transparent system for full accountability. Each week, our management team examines exception reports that reflect which accounts arc still outstanding. The report includes:

- legal suit dates
- service dates
- court information

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judgment information (principle [sic] and interest)

court costs

attorney fees

Our clients have the option of connecting electronically to our reporting system so they can check on the status of their portfolio at anytime.

Our collection firms also follow our no-fail data security measures, including firewall intrusion detection software, encryption, and stringent internal security control systems.

At this stage, our TRAKAmerica team has obtained judgments on your bad debt accounts. We dedicate our efforts and resources-including in-house skip tracing and asset location programs-to collecting the money owed to you.

Skip and asset information is promptly supplied to our attorneys so they can devote their time to collecting from bank accounts, garnishing paychecks, and placing liens on properties.

We are no longer requesting money from debtors - we are actively taking it....

10. The mails and interstate wire communications are used to conduct the business of Trak America.

11. Trak America regularly collect or attempt to collect consumer debts owed or due or asserted to be owed or due another and is a "debt collectors" as defined by 15 U.S.C. § 1692a(6).

12. The alleged debt was allegedly incurred by Miranda primarily for personal, family, or household purposes.

13. Plaintiff is unaware of the true names and legal capacities, whether individual, corporate, associate, or otherwise, of the Defendants DOES I-V and ROE Corporations VI-X, sued herein inclusive, and therefore sues Defendants by such fictitious names.

14. Plaintiff is informed and believes, and thereon alleges, that each of the Defendants designated herein as DOES I-V and ROE Corporations VI-X, are in some way legally responsible and liable for the events referred to herein, and proximately caused the damages alleged herein.

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1 15. Plaintiff prays leave to insert said Defendants' true names and legal
2 capacities when ascertained.

3 16. At all times material hereto, and in doing the acts and omissions alleged
4 herein, the Defendants and each of them, including DOES I-V and ROE Corporations
5 VI-X, acted individually and/or through their officers, agents, employees, and co-
6 conspirators, including the fictitious Defendants named herein, each of whom was
7 acting within the purpose and scope of that agency, employment and conspiracy, and
8 said acts and omissions were known to, and authorized and ratified by, each of the other
9 Defendants.

10 **FACTUAL ALLEGATIONS**

11 17. Plaintiff repeats, realleges and incorporates by reference paragraphs one
12 through sixteen, inclusive, above.

13 18. On or about June 8, 2007, Defendant, through its agent, the Law Office of
14 Gerald A. Phillips (also a debt collector as defined by 15 U.S.C. § 1692a(6))("Phillips
15 office"), spoke with Plaintiff at her place of work regarding an alleged past due account
16 with Capital One.

17 19. Plaintiff, feeling that the person who spoke to her on the telephone was
18 communicating in a threatening and harassing manner, sent an email to the Phillips
19 office "requesting that all communications from your firm cease and desist."

20 20. On or about July 10, 2007, a lawsuit was filed in the name of Capital One
21 Bank against Miranda in the Las Vegas Justice Court, case no. 07Co28394, for the
22 purpose of collecting a purported credit card debt incurred for personal, family or
23 household purposes, in which the amount requested was \$4,415.63. ("collection
24 action").

25 21. On or about July 9, 2008, Defendant Trak America, again through its
26 agent, the Phillips office, sent Miranda a dunning letter on the same account that is the
27 subject of the aforesaid collection action, attempting to collect 9,906.70, identifying the
28 "creditor" as "Capital One Bank/TRAK AMERICA" ("dunning letter"). A true and

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1 accurate copy of the dunning letter is attached hereto, marked as Plaintiff's Exhibit 1.

2 22. Plaintiff is informed and believes, and on that basis alleges, that Exhibit 1
3 is the initial dunning letter from Defendant.

4 23. A motion for summary judgment and an attached affidavit of Terry
5 Kulbaba, notarized by Karl Hernandez were served on Miranda in March 2009. A true
6 and accurate copy of the affidavit is attached hereto, marked as Plaintiff's Exhibit 2.

7 24. Plaintiff is informed and believes and therefore alleges that both Terry
8 Kulbaba ("affiant" or "Kulbaba") and Karl Hernandez ("notary" or Hernandez") were in
9 fact employees of Trak America when Exhibit 2 was executed on July 12, 2007.

10 25. Neither Kulbaba nor Hernandez are employees of Capital One Bank.

11 26. Kulbaba regularly executed affidavits similar to Exhibit 2 as "agent" of
12 Capital One Bank.

13 27. Hernandez regularly notarized affidavits similar to Exhibit 2 knowing that
14 the signers of the affidavits were employees of Trak America and not employees of
15 Capital One Bank.

16 28. Exhibit 2 does not disclose the fact that the affiant is an employee of Trak
17 America.

18 29. Exhibit 2 does not disclose the fact that the notary is an employee of Trak
19 America.

20 30. By describing affiant as an "agent" of Capital One Bank, and without
21 identification of the company for which the affiant and the notary work, Exhibit 2
22 conceals the identity of the business preparing the document, Trak America, and makes
23 it appear to come from Capital One Bank.

24 31. The mails and interstate wire communications were used to send Exhibit
25 2.

26 **CAUSES OF ACTION**

27 **COUNT ONE**

28 32. Plaintiff repeats, realleges and incorporates by reference paragraphs one

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1 through thirty-one, inclusive, above.

2 33. Section 1692c(c) requires that a debt collector, once notified by a
3 consumer in writing that the consumer wishes the debt collector to cease further
4 communication with the consumer, "shall not communicate further with the consumer
5 with respect to the debt."

6 34. Defendant's dunning letter, Exhibit 1, was sent after the Defendant
7 received Miranda's cease and desist email, and by mailing it to Miranda, has violated
8 section 1692c(c) of the FDCPA.

9 35. Section 1692g of the FDCPA requires that a debt collector include a
10 validation notice with, or send it within five (5) days of, the initial communication from
11 the debt collector to the consumer. This notice is intended to advise the consumer as to
12 certain federal rights in connection with a procedure under which a consumer may
13 dispute a debt, request verification of a debt, or obtain certain information about the
14 creditor within 30 days of an initial communication from a debt-collector.

15 36. Defendant's dunning letter, Exhibit 1, does not contain the language
16 required by §§1692g, 1692g(a)(3), 1692g(a)(4), 1692g(a)(5) and 1692g(b) of the FDCPA.

17 37. Defendant's dunning letter also violated numerous other provisions of the
18 FDCPA by:

19 (a) failing to break out the amount of interest, charge, fee or expense
20 incidental to the principal obligation ("incidental charges") that had been added to the
21 principal of the debt by the creditor before receipt of the item of collection from the
22 interest added to the principal of the debt by the collection agency (15 U.S.C. §§
23 1692e(2), 1692e(5), 1692f(1), 1692g(a)(1), and NRS 649.375(2));

24 (b) attempting to collect or collecting incidental charges without first
25 breaking out these incidental charges (15 U.S.C. §§ 1692e(2), 1692e(5), 1692f(1),
26 1692g(a)(1), and NRS 649.375(2));

27 (c) using false representations and deceptive means to collect a debt
28 allegedly due to another in violation of 15 U.S.C. § § 1692e, 1692e(2), 1692e(10) and

1 1692e(14); and

2 (d) using unfair or unconscionable means to collect a debt allegedly due to
3 another in violation of 15 U.S.C. §§ 1692f and 1692f(1).

4 **COUNT TWO**

5 38. Plaintiff repeats, realleges and incorporates by reference paragraphs one
6 through thirty-one, inclusive, above.

7 39. The FDCPA, 15 U.S.C. §1692e states:

8 A debt collector may not use any false, deceptive, or misleading
9 representation or means in connection with the collection of any debt.
10 Without limiting the general application of the foregoing, the following
11 conduct is a violation of this section: . . .

12 (10) The use of any false representation or deceptive means to
13 collect or attempt to collect any debt or to obtain information concerning a
14 consumer....

15 (14) The use of any business, company, or organization name other
16 than the true name of the debt collector's business, company, or
17 organization....

18 40. Contrary to the statements in the affidavit, Kulbaba did not "review[]" the
19 books and records of Capital One Bank nor is qualified to testify about the records of
20 Capital One Bank or the procedures used by Capital One Bank to generate, and could
21 not "testify competently" to anything.

22 41. The statements in Exhibit 2 that the Kulbaba reviewed the books and
23 records of Capital One and has personal knowledge and can testify competently as to all
24 facts pertaining to the alleged debt and collection action are false and violate 15 U.S.C.
25 §1692e and e(10).

26 42. Exhibit 2 does not disclose the fact that the affiant and the notary are
27 employees of Trak America.

28 43. The purpose of the convoluted "agent" statement is to confuse and hide
for whom the affiant works.

44. By describing affiant as an "agent" of Capital One Bank, without
identification of the company for which the affiant works, Exhibit 2 conceals the

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1 identity of the business preparing the document, Trak America, and amounts to the use
2 by Trak America of a business, company, or organization name ("Capital One") other
3 than the true name of the debt collector's business, company, or organization and
4 violates 15 U.S.C. §1692e and e(14).

5 **COUNT THREE**

6 45. Plaintiff repeats, realleges and incorporates by reference paragraphs one
7 through forty-four, inclusive, above.

8 46. Defendants' violations of the state Acts include, but are not limited to, the
9 following: NRS Chapters 598 et seq., and 649 et seq., by using any device, subterfuge,
10 pretense or deceptive means or representations to collect any debt.

11 47. NRS 598 (deceptive trade practices) and 649 (collection agency practices),
12 in tandem, allows a state claim for deceptive trade practices where the collection agency
13 engages in harassing tactics, which has been defined in NAC 649.150 as "a violation by
14 any collection agency or collection agent of any of the provisions of 15 U.S.C. §§ 1692b to
15 1692j, inclusive" (i.e., the FDCPA).¹

17 ¹N.R.S. 41.600 allows for an action by victims of fraud. It states in pertinent part:

18 1. An action may be brought by any person who is a
19 victim of consumer fraud.

20 2. As used in this section, "consumer fraud" means:

* * *

(d) A deceptive trade practice as defined in NRS
598.0915 to 598.0925, inclusive.

21 NRS 598.0923(4) defines deceptive trade practices as conducting a business by
22 using "coercion, duress or intimidation in a transaction;" NRS 598.092(8) defines
23 deceptive trade practices as "knowingly misrepresent[ing] the legal rights, obligations or
24 remedies of a party to a transaction;" and NRS 598.0915(15) defines deceptive trade
25 practices as "knowingly mak[ing] any other false representation in a transaction."

26 Furthermore, NRS 598.0953 states that the specific deceptive trade practices
27 defined in NRS 598.0915 to 598.0925, inclusive, "are in addition to and do not limit the
28 types of unfair trade practices actionable at common law or defined as such in other
statutes in this state (emphasis added)." NRS 649.375(5) pertains to prohibited acts of
collection agencies. It states, in pertinent part, that a collection agency "shall not ...
engage in any conduct that constitutes harassment as defined by regulations adopted by
the commissioner."

(continued...)

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1 48. In addition, Defendants' acts and omissions violated NRS 649.370
2 (Violation of federal Fair Debt Collection Practices Act) and NRS 649.375(1), (2) and (5)
3 (Prohibited practices).

4 49. Defendant acted in bad faith and unfairly with the intent to deprive
5 Plaintiff of her rights or property. Furthermore, Defendant knew of the probable
6 harmful consequences of its wrongful acts and engaged in a willful and deliberate failure
7 to act to avoid those consequences.

8 50. As a result of the above acts and omissions, Plaintiff is entitled to her
9 actual damages, statutory damages, exemplary damages, fees and costs.

10 **DEMAND FOR JURY TRIAL**

11 51. Please take notice that Plaintiff demands trial by jury in this action.

12 **PRAYER FOR RELIEF**

13 WHEREFORE, Plaintiff respectfully prays, that judgment be entered against
14 Defendant, for the following:

15 _____
16 ¹(...continued)

17 The regulations can be found in NAC 649.150, which states that:
18 The commissioner of financial institutions will consider *a*
19 *violation by any collection agency or collection agent of*
20 *any of the provisions of 15 U.S.C. §§ 1692b to 1692j,*
21 *inclusive, as those sections existed on July 1, 1986, to be an*
22 *act or omission inconsistent with the faithful discharge of*
23 *the duties or obligations of a collection agency or collection*
24 *agent and grounds for the suspension or revocation of the*
license of the collection agency or collection agent. [Banking
Div., Harassment in Debt Collection Reg., eff. 1-17-
79]—(NAC A by Admstr. of Financial Institutions, eff. 6-29-
84; A by Comm’r of Financial Institutions, 5-19-88)
(Emphasis added.)

25 Thus, a judgment finding Defendants violated any of the provisions of the
26 FDCPA, would also establish that it engaged in harassing conduct toward Plaintiff,
27 which is the basis of this claim for relief.

28 Moreover, such acts would also be considered in violation of 15 U.S.C. §1692f,
and therefore, a violation of NRS 649.375(5). 15 U.S.C. §1692f states, in pertinent part:
A debt collector may not use unfair or unconscionable means
to collect or attempt to collect any debt.

- 1 (1) For general and compensatory damages;
- 2 (2) For statutory damages pursuant to 15 U.S.C. § 1692k in the amount of
- 3 \$1000.00;
- 4 (3) For exemplary damages;
- 5 (4) For reasonable attorney fees for all services performed by counsel in
- 6 connection with the prosecution of this claim;
- 7 (5) For reimbursement for all costs and expenses incurred in connection with
- 8 the prosecution of this claim; and
- 9 (6) For any and all other relief this Court may deem appropriate.

10 DATED this 6th day of July 2009.

11 Respectfully submitted by:

12
13 /s/ Craig B. Friedberg, Esq.
14 4760 South Pecos Road, Suite 103
15 Las Vegas, Nev. 89121
16 Attorney for Plaintiff



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